Standard Motor Products, Inc.

Q1 2018 Investor Presentation

Forward Looking Statements

You should be aware that except for historical information, the matters discussed herein are forward looking statements within the meaning of the Private Securities Litigation Reform Act of 1995. Forward looking statements, including projections and anticipated levels of future performance, are based on current information and assumptions and involve risks and uncertainties which may cause actual results to differ materially from those discussed herein. You are urged to review our filings with the SEC and our press releases from time to time for details of these risks and uncertainties.

Industry and Business Overview

SMP®
Standard Motor Products, Inc.

Why Invest in SMP?

Longstanding business led by experienced management team

Leader in engine management and temp control aftermarket

Significant share of stable industry with positive outlook

Proven strategy for long-term outperformance

Superior shareholder returns

Financial results demonstrate success

SMP Snapshot

99 Years in Business

- Founded 1919
- $1.12 Billion 2017 Sales
- 4,200 Employees Worldwide

LAWRENCE I. SILLS
Executive Chairman Board of Directors

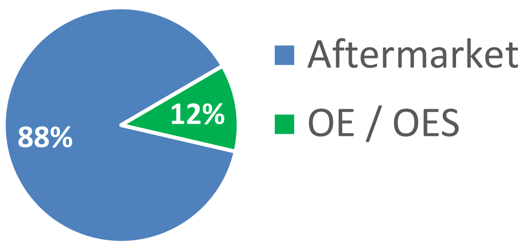
ERIC P. SILLS
Director, CEO and President

JAMES J. BURKE
EVP Finance and Chief Financial Officer

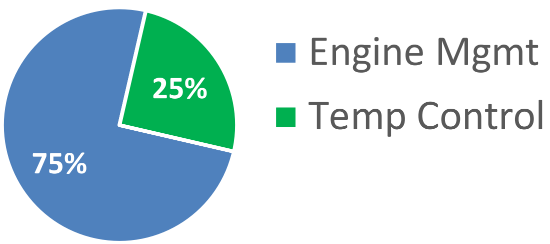
DALE BURKS
EVP and Chief Commercial Officer

2017 Sales Breakdown

Sales by Market



Sales by Product Line



Major Product Categories

Engine Management

- Ignition Products
- Emissions Products
- Fuel Delivery
- Vehicle Electronics
- Wire & Cable

Temperature Control

- A/C Compressors
- Other A/C System Components
- Engine Cooling Products
- Blower & Radiator Fan Motors
- Window Lift Motors

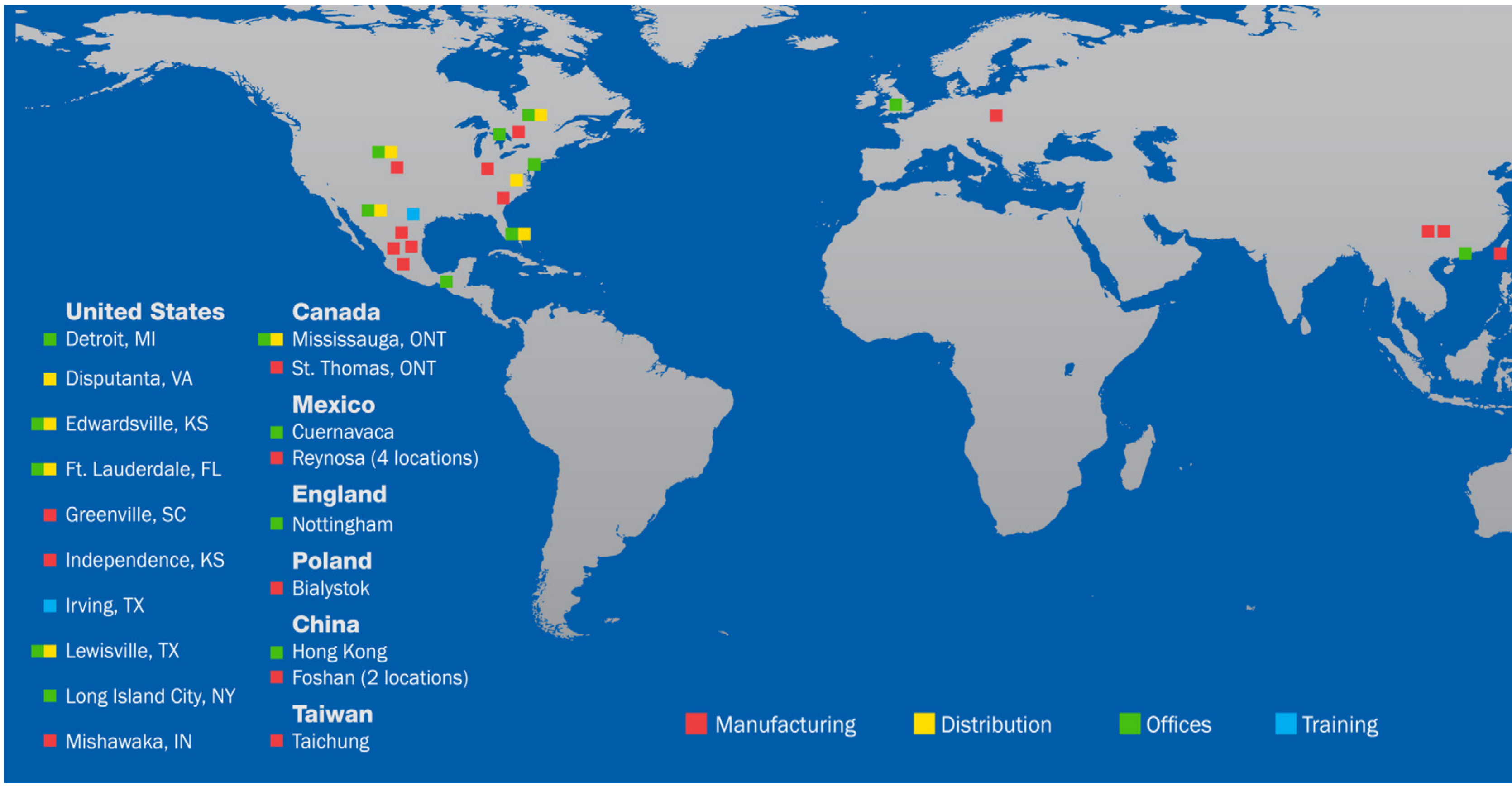
SMP Snapshot

Professionally Recognized Brands

Significant Supplier to All Major Distributors

SMP Facilities – Worldwide

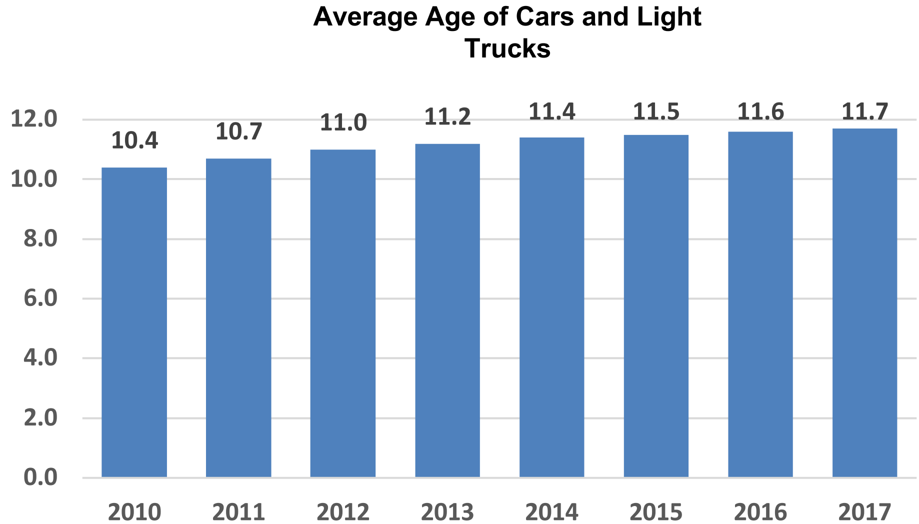
Global Footprint



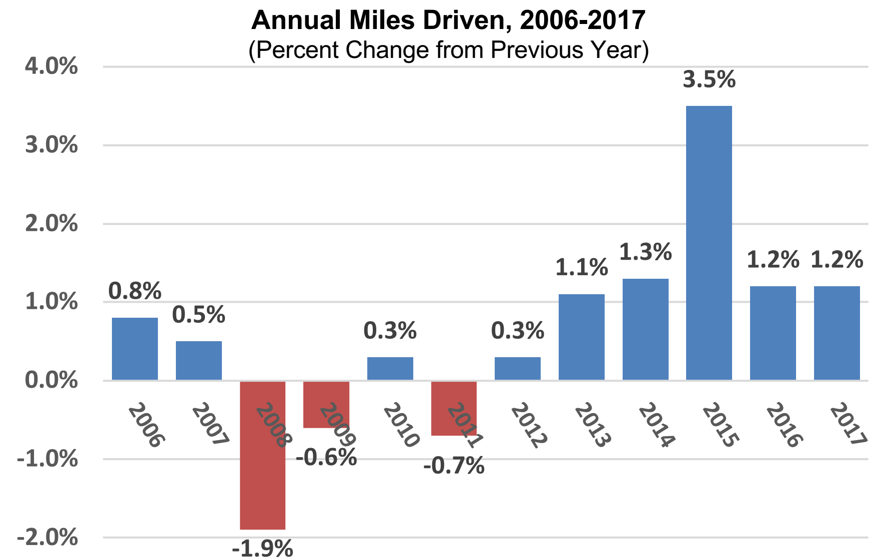
3 Million sq. ft. • 12 Manufacturing Plants • 5 Distribution Centers • 9 Offices

Favorable Industry Trends

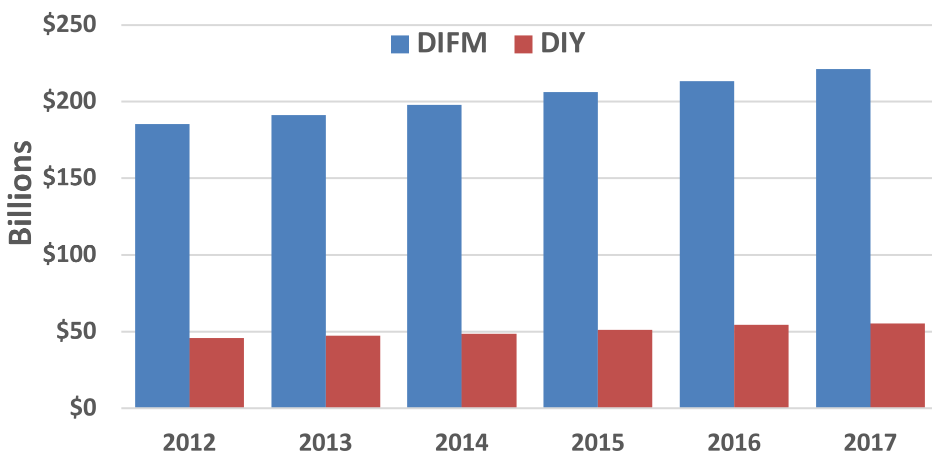
Vehicle Population Continues to Age



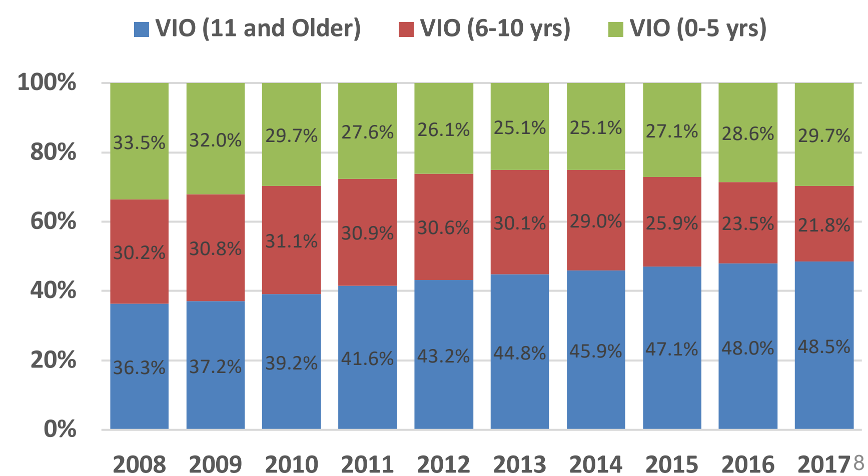
Miles Driven is Increasing



DIFM Revenue Continues to Grow



Age Mix of Vehicles



Strategy Overview

SMP®
Standard Motor Products, Inc.

Strategic Objectives

Premium Value Proposition	• ***External programs that provide real value to our customers*** • Best-in-class full-line, full-service supplier of premium engine management and temperature control products

Drive for Continuous Improvement	• ***Internal programs that make us a stronger company***
	  • Investment in increased manufacturing
	  • Increase in low-cost footprint
	  • Global sourcing without compromise to quality

Successful Growth Programs	• ***Strategic expansion of our business***
	  • Complementary product lines
	  • Complementary markets, geographies and channels
	  • Strategic acquisitions

Return to Shareholders	• Dividend Increase • Treasury Stock Buyback Program

SMP® CORE STRATEGY

To be the best full-line, full-service supplier of premium engine management and temperature control products

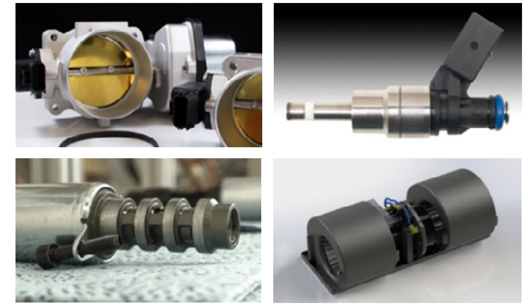
The SMP Value Proposition

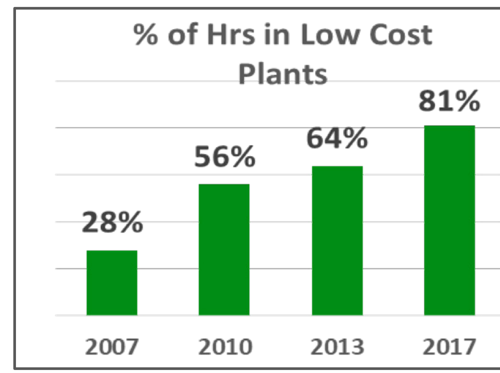
Our suite of products and services is designed to provide all the needed support for our customers and the technicians who install our parts

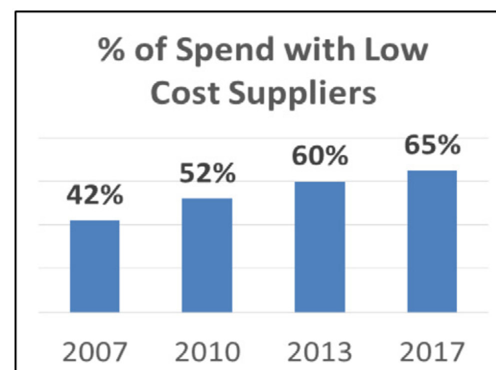
Premium Quality Products	Premium Brands	Full-Line Coverage	Supply Chain Excellence
Field Sales Support	Marketing Support	World-Class Training	Basic Manufacturing

Drive for Continuous Improvement

- Increased Manufacturing
  - Engineering resources up >30% from 2013
  - 80% of capital budget for tooling projects
  - Acquisitions: a great “shortcut”
- Low Cost Manufacturing
  - Closure of Grapevine and Orlando
  - China expansion
  - Integration of General Cable
- Low Cost Sourcing
  - Hong Kong Engineering & Sourcing Office
  - Rigorous U.S. product qualification







Successful Growth Programs

Complementary Product Lines - Examples

- Diesel / Turbochargers
  - The most comprehensive diesel / turbo program in the industry
  - Significant program expansion into Medium/HD trucks

- Electronic Throttle Bodies (ETB)
  - 100% NEW (Not Reman) with the best coverage in the aftermarket
  - Basic ETB manufacturing in Reynosa facility

- Variable Valve Timing (VVT) Components
  - Most complete VVT Solenoids / Sprockets coverage in industry
  - Basic manufacturing and high-tech testing in Poland facility

- Tire Pressure Monitoring Systems (TPMS)
  - SMP TPMS sensors are now NSF registered

- NG (Natural Gas) Injectors
  - Compressed or Liquid NG injectors mfr'd at our Greenville, SC facility

- NEW Mass Air Flow (MAF) Sensors
  - Only supplier offering 'OE or Better' quality in full line NEW MAF program
  - SMP difference: 100% calibrated and computer-tested for precise output

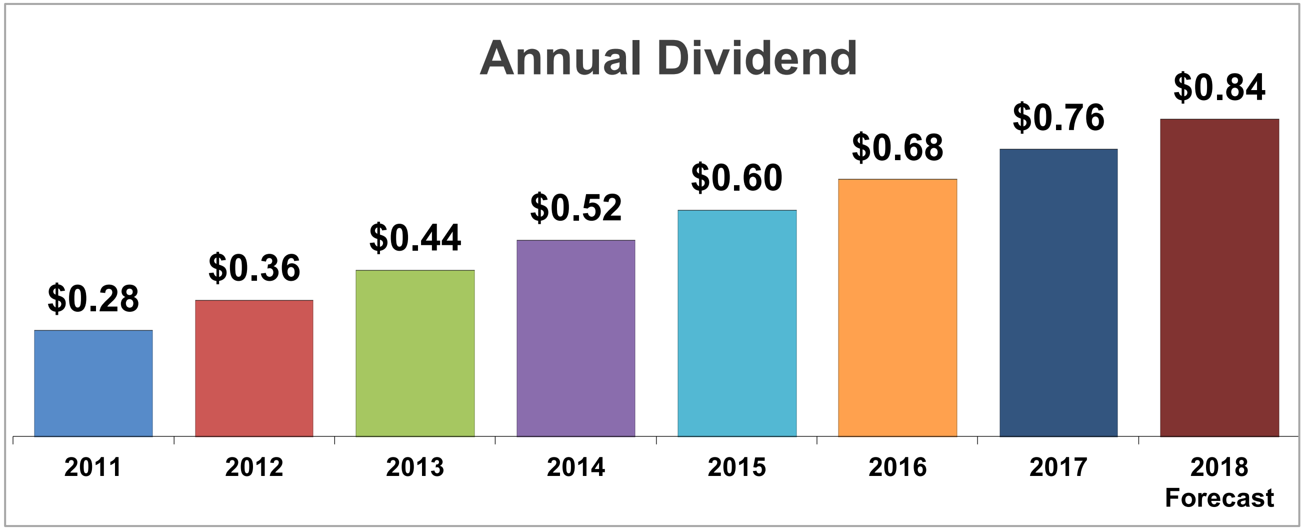
Successful Growth Programs

Strategic Acquisitions

- Ten Acquisitions in Recent Years
- Primary Focus
  - Bolt-on: acquire competitors
  - Vertical integration: acquire suppliers
  - New but related business
- Rationale
  - Demonstrable synergies with minimal risk
  - Contributes to other strategic objectives
    - Growth and diversification
    - Increased / low-cost manufacturing
  - Provides enhanced value to our customers
    - Helps with Full-Line, Full-Service model
    - Economies of scale allows further investment
    - Helps address part complexity / SKU proliferation

Return to Shareholders

Dividend Increase



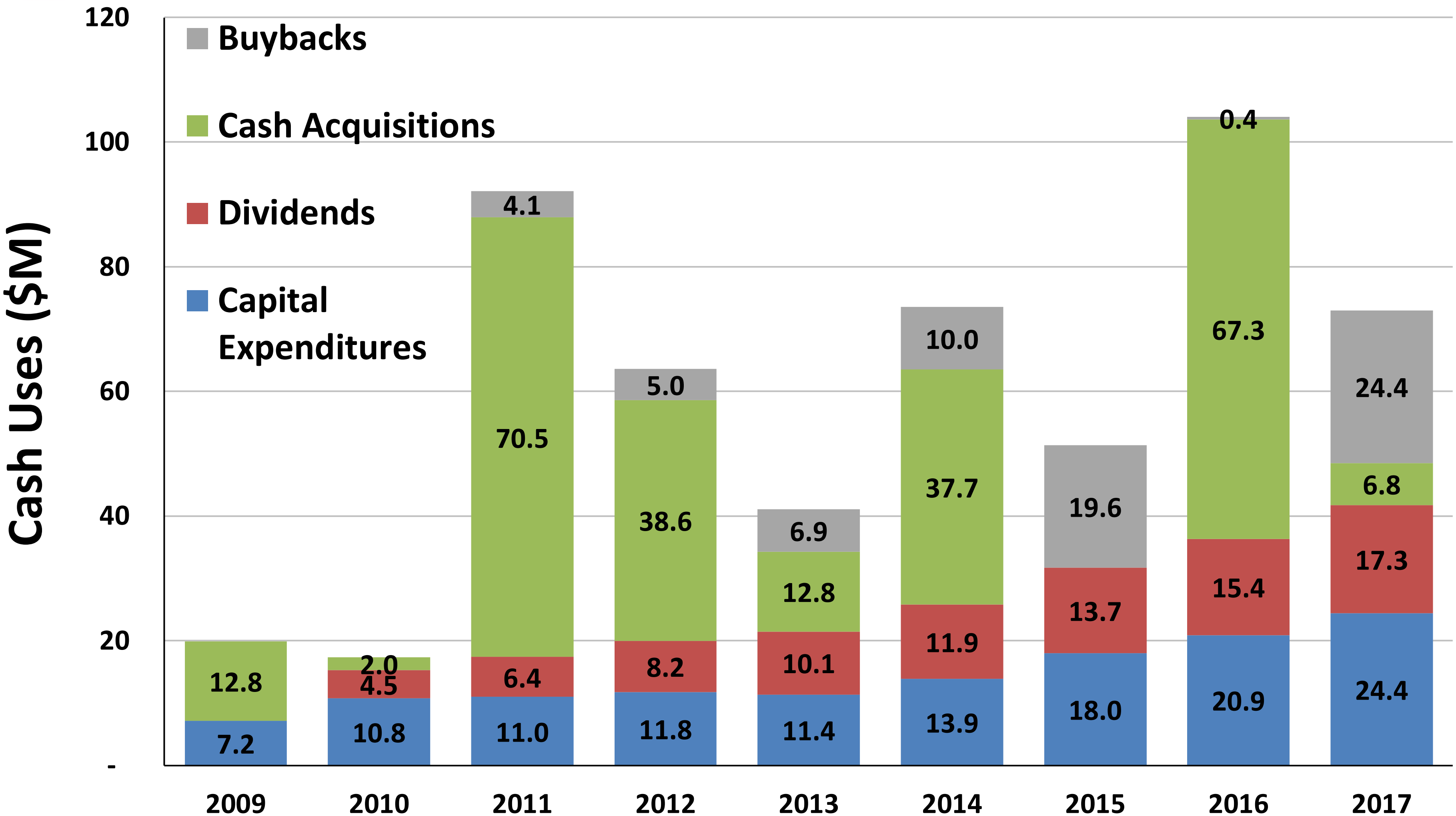
2018 Note: $0.84 based on quarterly dividend of $0.21 announced Feb 2018

Treasury Stock Buyback Program

Year	Spend	Shares	Avg. Price
2011	$4.1M	322,250	$12.84
2012	$5.0M	380,777	$13.13
2013	$6.9M	209,973	$32.69
2014	$10.0M	284,284	$35.18
2015/16	$20.0M	561,926	$35.59
2017/18*	$30.0M	652,067	$46.01

* Through May 17, 2018

SMP Cash Utilization



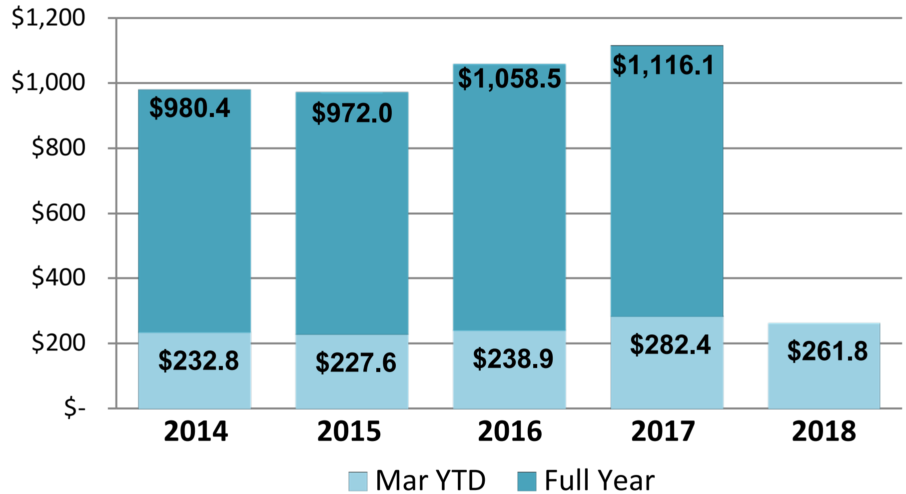
Uses of Cash:									
Invest for Growth (Capex + M&A)	100%	74%	89%	79%	59%	70%	35%	85%	43%
Return to Investors (Buybacks + Dividends)	0%	26%	11%	21%	41%	30%	65%	15%	57%

March 2018 YTD Results

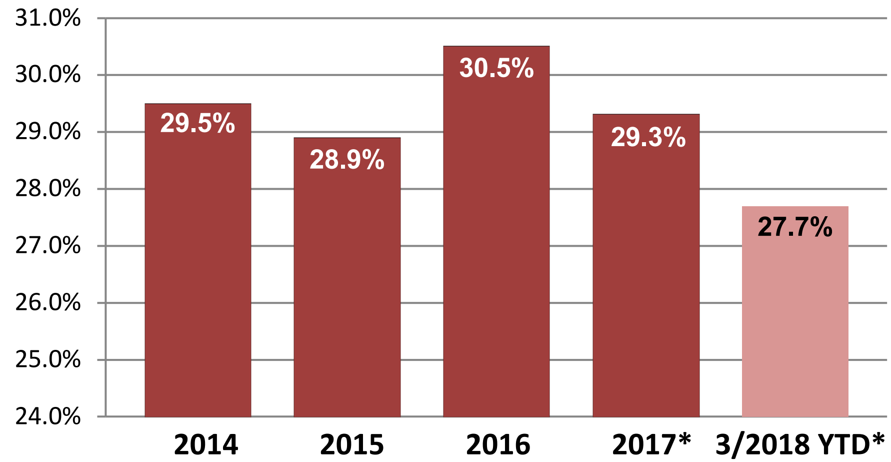
Standard Motor Products, Inc.

5 Year Performance Measures

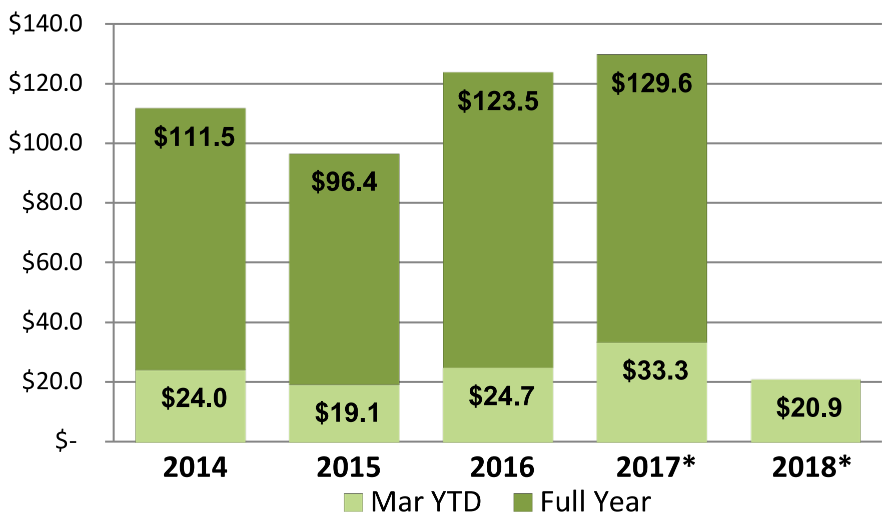
Consolidated Net Sales ($M)



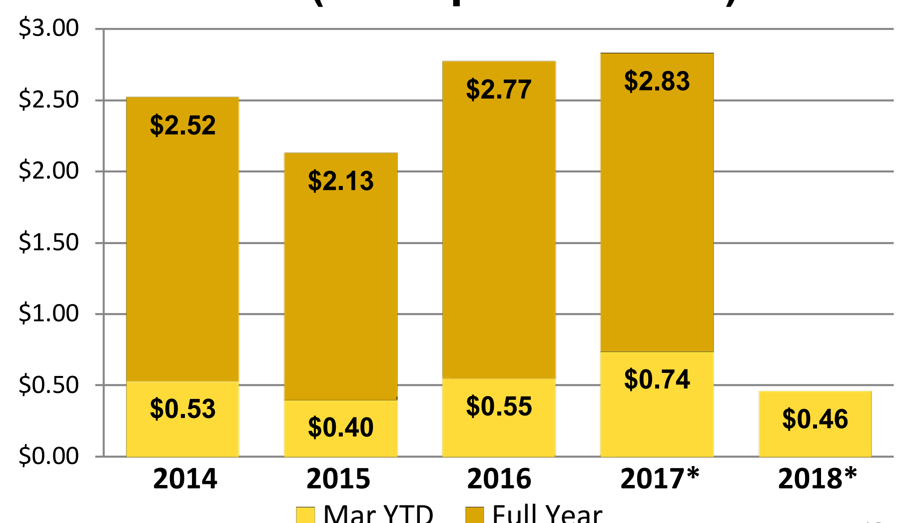
Gross Margin



EBITDA (w/o Special Items) ($M)

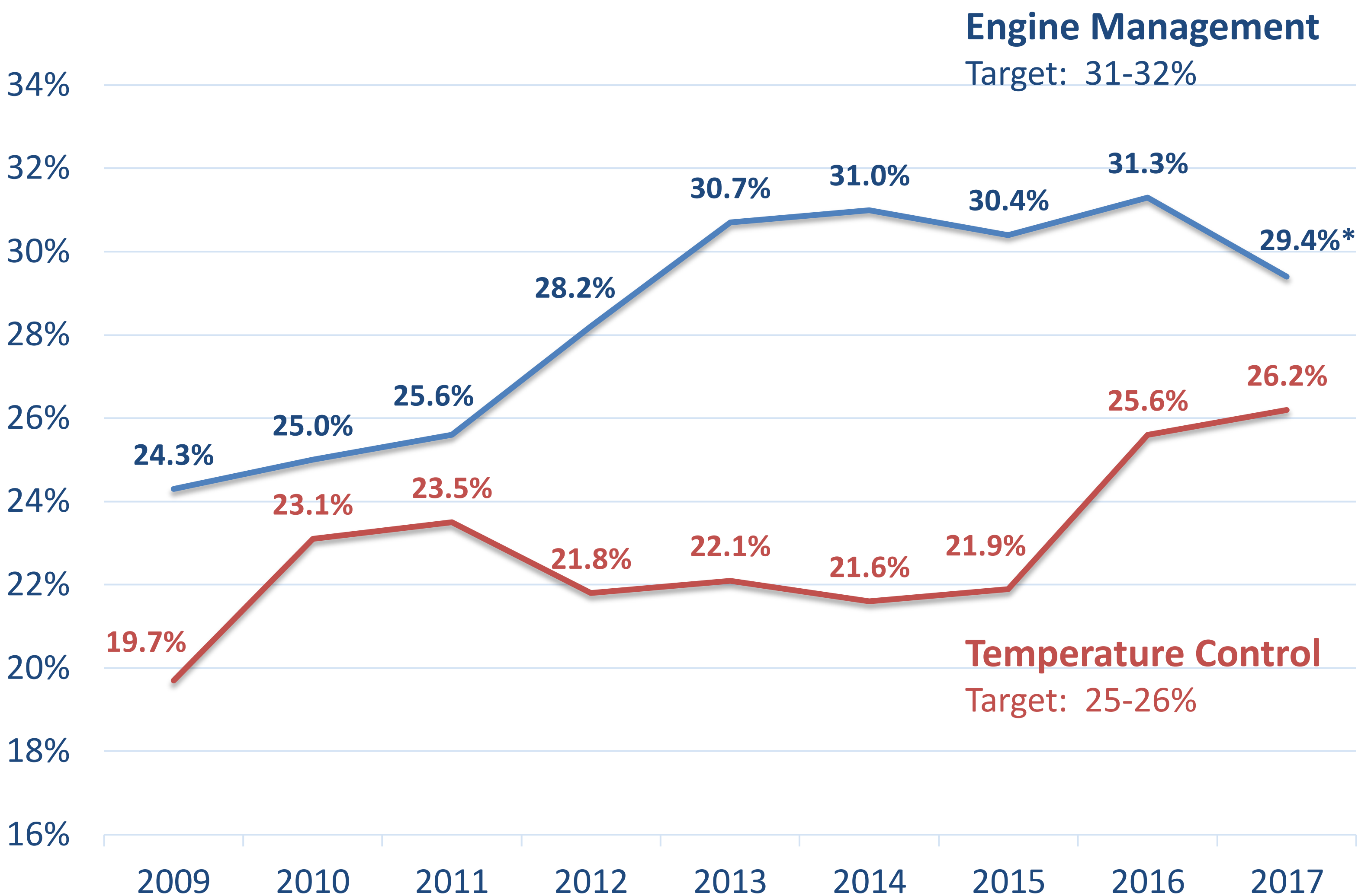


Diluted EPS (w/o Special Items)



* Due to one-time acquisition integration costs

Substantial Gross Margin Improvement



* Due to one-time acquisition integration costs

Q1 2018 Income Statement Non-GAAP

($ in millions)

	Q1 2018		Q1 2017	
	Amount	**% of Sales**	**Amount**	**% of Sales**
Net Sales	$ 261.8	100.0%	$ 282.4	100.0%
Gross Profit	72.6	27.7%	84.1	29.8%
SG&A Expenses	57.7	22.0%	57.4	20.3%
Operating Profit	14.9	5.7%	26.7	9.5%
Other Income/(Loss)	(0.0)		0.9	
Interest Expense	0.6		0.5	
Income Taxes	3.7		10.0	
Earnings from Continuing Ops.	$ 10.5		$ 17.1	
Diluted Earnings Per Share:				
Continuing Operations	$ 0.46		$ 0.74	
Diluted Shares (000's)	*22,967*		*23,314*	

Condensed Balance Sheet

Actual Q1 2018, Q1 2017 ($ in millions)

	Dollars		Ratios	
	2018	2017	2018	2017
Cash and Equivalents	$ 26.2	$ 15.6		
Accounts Receivable/DSO	160.6	180.2	51	53
Inventory/Turns	329.8	331.8	2.3	2.5
Unreturned Customer Inventory	18.7	-		
Other Assets	310.9	301.8		
Total Assets	$ 846.2	$ 829.4		
Current Liabilities	$ 242.6	$ 245.8		
Total Debt/Debt to Cap Ratio	95.9	82.2	17.3%	15.2%
Other Liabilities	48.1	43.8		
Total Liabilities	$ 386.7	$ 371.8		
Equity/Debt to Equity Ratio	459.5	457.6	0.21	0.18
Total Liabilities and Equity	$ 846.2	$ 829.4		

Condensed Statement of Cash Flows

(IN MILLIONS)	March YTD		Full Year
	2018	2017	2017
NET INCOME	$8.0	$15.7	$38.0
DEPRECIATION & AMORTIZATION	6.0	5.6	23.9
ACCOUNTS RECEIVABLE	(20.4)	(45.3)	(5.1)
INVENTORY	(3.4)	(19.3)	(13.9)
ACCOUNTS PAYABLE	10.7	13.7	(7.2)
OTHER OPERATING ACTIVITIES	(7.1)	2.8	28.9
OPERATING CASH FLOW	**(6.2)**	**(26.9)**	**64.6**
CAPITAL EXPENDITURES	(6.9)	(3.2)	(24.4)
ACQUISITIONS	(6.5)	0.0	(6.8)
NET BORROWINGS (PAYMENTS)	34.1	27.2	6.3
DIVIDENDS	(4.7)	(4.3)	(17.3)
REPURCHASE OF COMMON STOCK	(3.2)	(1.3)	(24.4)
OTHER CHANGES	2.3	4.3	(0.4)
NET CHANGE IN CASH	**$ 8.9**	**$ (4.2)**	**$ (2.5)**
FREE CASH FLOW	***$ (17.8)***	***$ (34.5)***	***$ 22.9***

Reconciliation of GAAP and Non-GAAP Measures

($ in thousands, except per share amounts)	THREE MONTHS MARCH 31, 2018	2017	2016	2015	2014
			(Unaudited)		
EARNINGS FROM CONTINUING OPERATIONS					
GAAP EARNINGS FROM CONTINUING OPERATIONS	**$ 8,597**	**$ 16,367**	**$ 12,656**	**$ 9,339**	**$ 12,407**
RESTRUCTURING AND INTEGRATION EXPENSES (INCOME)	2,836	1,547	241	57	171
GAIN FROM SALE OF BUILDINGS	(218)	(262)	(262)	(262)	(262)
INCOME TAX EFFECT RELATED TO RECONCILING ITEMS	(681)	(514)	9	82	37
NON-GAAP EARNINGS FROM CONTINUING OPERATIONS	**$ 10,534**	**$ 17,138**	**$ 12,644**	**$ 9,216**	**$ 12,353**
DILUTED EARNINGS PER SHARE FROM CONTINUING OPERATIONS					
GAAP DILUTED EARNINGS PER SHARE FROM CONTINUING OPERATIONS	**$ 0.37**	**$ 0.70**	**$ 0.55**	**$ 0.40**	**$ 0.53**
RESTRUCTURING AND INTEGRATION EXPENSES (INCOME)	0.12	0.07	0.01	-	0.01
GAIN FROM SALE OF BUILDINGS	(0.01)	(0.01)	(0.01)	(0.01)	(0.01)
INCOME TAX EFFECT RELATED TO RECONCILING ITEMS	(0.02)	(0.02)	-	0.01	-
NON-GAAP DILUTED EARNINGS PER SHARE FROM CONTINUING OPERATIONS	**$ 0.46**	**$ 0.74**	**$ 0.55**	**$ 0.40**	**$ 0.53**

MANAGEMENT BELIEVES THAT EARNINGS FROM CONTINUING OPERATIONS AND DILUTED EARNINGS PER SHARE FROM CONTINUING OPERATIONS, EACH OF WHICH ARE NON-GAAP MEASUREMENTS AND ARE ADJUSTED FOR SPECIAL ITEMS, ARE MEANINGFUL TO INVESTORS BECAUSE THEY PROVIDE A VIEW OF THE COMPANY WITH RESPECT TO ONGOING OPERATING RESULTS. SPECIAL ITEMS REPRESENT SIGNIFICANT CHARGES OR CREDITS THAT ARE IMPORTANT TO AN UNDERSTANDING OF THE COMPANY'S OVERALL OPERATING RESULTS IN THE PERIODS PRESENTED. SUCH NON-GAAP MEASUREMENTS ARE NOT RECOGNIZED IN ACCORDANCE WITH GENERALLY ACCEPTED ACCOUNTING PRINCIPLES AND SHOULD NOT BE VIEWED AS AN ALTERNATIVE TO GAAP MEASURES OF PERFORMANCE.

Reconciliation of GAAP and Non-GAAP Measures (cont'd)

($ in thousands)	THREE MONTHS MARCH 31,				
	2018	2017	2016	2015	2014
			(Unaudited)		
EBITDA WITHOUT SPECIAL ITEMS					
GAAP EARNINGS FROM CONTINUING OPERATIONS BEFORE TAXES	**$ 11,644**	**$ 25,874**	**$ 20,041**	**$ 14,640**	**$ 19,684**
DEPRECIATION & AMORTIZATION	6,016	5,631	4,373	4,288	4,084
INTEREST EXPENSE	632	468	311	426	308
EBITDA	**18,292**	**31,973**	**24,725**	**19,354**	**24,076**
RESTRUCTURING AND INTEGRATION EXPENSES (INCOME)	2,836	1,547	241	57	171
GAIN FROM SALE OF BUILDINGS	(218)	(262)	(262)	(262)	(262)
SPECIAL ITEMS	**2,618**	**1,285**	**(21)**	**(205)**	**(91)**
EBITDA WITHOUT SPECIAL ITEMS	**$ 20,910**	**$ 33,258**	**$ 24,704**	**$ 19,149**	**$ 23,985**
TOTAL DEBT	**$ 95,922**	**$ 82,200**	**$ 49,656**	**$ 71,761**	**$ 33,066**
DEBT TO EBITDA RATIO (TTM)	**0.8:1**	**0.6:1**	**0.5:1**	**0.7:1**	**0.3:1**

MANAGEMENT BELIEVES THAT EBITDA WITHOUT SPECIAL ITEMS, WHICH IS A NON-GAAP MEASUREMENT, IS MEANINGFUL TO INVESTORS BECAUSE IT PROVIDES A VIEW OF THE COMPANY WITH RESPECT TO ONGOING OPERATING RESULTS. SPECIAL ITEMS REPRESENT SIGNIFICANT CHARGES OR CREDITS THAT ARE IMPORTANT TO AN UNDERSTANDING OF THE COMPANY'S OVERALL OPERATING RESULTS IN THE PERIODS PRESENTED. SUCH NON-GAAP MEASUREMENTS ARE NOT RECOGNIZED IN ACCORDANCE WITH GENERALLY ACCEPTED ACCOUNTING PRINCIPLES AND SHOULD NOT BE VIEWED AS AN ALTERNATIVE TO GAAP MEASURES OF PERFORMANCE.

Thank You

SMP®

Standard Motor Products, Inc.